

Training: **How to Access over \$20 Million of State Weatherization Funds for Multi-family Buildings**

Date/Time: April 9, 2010, Friday from 1:00pm – 3:00pm

Location: **Philadelphia Bar Foundation**
1101 Market Street, 11th Floor - Philadelphia, PA 19107-2911

Sponsors: *Action Housing, Innova Services Corporation, Philadelphia Association of CDCs (PACDC), Pennsylvania Housing Finance Agency (PHFA), Regional Housing Legal Services (RHLS), and the Pennsylvania Utility Law Project (PULP)*

RSVP: *Trish Schoor, 215-572-7300, x100 or trish.schoor@rhls.org*

A G E N D A

1. **Introduction** – *Rick Sauer (PACDC) and Harry Geller (PULP/RHLS)*
2. **Overview of Availability of Energy Efficiency Funds for Multi-family Housing** – *Dave Evans (PHFA) and Brian Schull (PHFA)*
 - a. The Application Process (includes Energy Audit Proposal)
 - b. Program Eligibility Guidelines (eligible applicants, projects and uses)
3. **Energy Audits** – *Dave Evans (PHFA) and Larry Swanson (Action Housing)*
 - a. What is involved in an audit
 - b. How the audit can be funded
4. **Deciding whether to do an Energy Audit: Managing Expectations** – *Jeff Allegretti (Innova Services Corporation)*
 - a. Understanding the Savings Investment Ratio (SIR)
 - b. Understanding the likelihood of approvals on improvements
 - c. 10 Sample Audits and related approvals for improvements
5. **PHFA's perspective/considerations in the approval process** – *Brian Schull (PHFA)*
 - a. SIR and rules of the program
 - b. Overall physical nature of the project – needs beyond energy efficiency
 - c. Financial viability of the project with the savings generated
6. **Clarification on the Co-investment and Requirements** – *Dave Evans (PHFA) and Mark Schwartz (RHLS)*
7. **Procurement Process** – current thoughts on bidding and related issues – *PHFA*
8. **Energy Score Card & requirement to measure savings statewide** – *Dave Evans (PHFA) and Larry Swanson (Action Housing)*
9. **Questions and Answers** – *Mark Schwartz (RHLS) and Rick Sauer (PACDC)*
 - a. Next Steps